



AUDI A4 (2014)

Report generated: 04/11/2013

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INVOICE

MSRP

>> HOW TO READ YOUR QUOTE

To buy or lease this vehicle from an APA approved dealer at the members only price, call us at 416-204-1466. For faster service, please have your membership number ready.

★ Base Vehicle

<input type="checkbox"/>	FrontTrak 2.0 Komfort Auto	\$34,663	\$37,800
<input type="checkbox"/>	AWD 2.0 Komfort Manual	\$36,588	\$39,700
<input type="checkbox"/>	AWD 2.0 Komfort Auto	\$38,055	\$41,300
<input type="checkbox"/>	AWD 2.0 Progressiv Manual	\$40,256	\$43,600
<input type="checkbox"/>	AWD 2.0 Progressiv Auto	\$41,723	\$45,200
<input type="checkbox"/>	AWD 2.0 Technik Manual	\$42,274	\$45,800
<input type="checkbox"/>	AWD 2.0 Technik Auto	\$43,741	\$47,400
<input type="checkbox"/>	allroad AWD 2.0 Komfort Auto	\$42,641	\$46,500
<input checked="" type="checkbox"/>	allroad AWD 2.0 Progressiv Auto	\$46,309	\$50,500
<input type="checkbox"/>	allroad AWD 2.0 Technik Auto	\$48,326	\$52,700

★ Options

<input type="checkbox"/>	Styling Package	\$826	\$900
<input type="checkbox"/>	Rear Parking System	\$367	\$400
<input type="checkbox"/>	S Line Sport Package	\$2,201	\$2,400
<input type="checkbox"/>	Fine Grain Ash Natural Wood Inlay	\$459	\$500
<input type="checkbox"/>	Rear Comfort Package	\$1,100	\$1,200
<input type="checkbox"/>	Load Securing Rails System	\$184	\$200
<input type="checkbox"/>	Full Body Paint	\$1,192	\$1,300
<input checked="" type="checkbox"/>	Sport Package	\$1,467	\$1,600
<input type="checkbox"/>	allroad Rear Comfort Package	\$734	\$800

★ Additional Options

<input type="checkbox"/>	60/40 Folding Rear Seats	\$495	\$500
<input checked="" type="checkbox"/>	Rear Side Air Bags	\$459	\$500
<input type="checkbox"/>	Tire Pressure Monitoring System	\$321	\$350
<input checked="" type="checkbox"/>	Optional Paint	\$734	\$800
<input type="checkbox"/>	Adaptive Headlights w/Cornering Function	\$275	\$300
<input type="checkbox"/>	Black Optics Package	\$734	\$800
<input type="checkbox"/>	Beaufort Oak Inlay	\$642	\$700
<input type="checkbox"/>	Adaptive Cruise Control	\$1,550	\$1,700

<input type="checkbox"/> Adaptive Cruise Control	\$1,557	\$1,700
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★ Other Charges (Ontario)

<input checked="" type="checkbox"/> ✓ APA Member Mark-up Over Invoice Toronto	\$1,400	N/A
<input checked="" type="checkbox"/> ✓ OMVIC Fee	\$5	\$5
<input checked="" type="checkbox"/> ✓ Ontario Tire Stewardship Fee	\$30	\$30
<input checked="" type="checkbox"/> ✓ Administration Fee Ontario	\$0	varies
<input checked="" type="checkbox"/> ✓ APA Referral Fee Ontario	\$87	n/a
<input checked="" type="checkbox"/> ✓ Lock Nuts	\$95	Varies
<input checked="" type="checkbox"/> ✓ Fuel Charge	\$75	Varies

★ Other Charges

<input checked="" type="checkbox"/> ✓ Freight and PDI	\$1,995	\$1,995
<input checked="" type="checkbox"/> ✓ Federal Air Conditioner Excise Tax (Recovery)	\$100	\$100

Click each appropriate box to calculate total price.
TOTAL DOES NOT INCLUDE INCENTIVES AND TAXES

Total \$52,756 \$55,530

★ Incentives

Cash Purchase Incentive:

\$3,000 Discount on FronTrak. Ends December 2, 2013.

Finance Incentive:

\$3,000 Discount on FronTrak. Finance at 3.9% for up to 60 months on allroad models; 2.9% for up to 60 months on other models. Ends December 2, 2013.

Lease Incentive:

\$3,000 Discount FronTrak. Lease at 3.9% for up to 48 months. Ends December 2, 2013.

★ Additional Manufacturer Incentives

1) Current Audi owners are eligible for \$1,000 Discount.

Contact dealer for more details. Valid until further notice.

★ Additional APA Member Benefits for members in Ontario. (Through APA Dealer/Broker Only)

\$500 Discount off retail price for all Audi Extended Warranties at time of vehicle purchase.

★ Most Recent Lemon Aid Car Review For This Model



What's new

A4: wagon "Oubacked" into the A4 Allroad. Mid-cycle remake including frontal facelift, detail changes and cabin updates. S4: Navigation and upgraded audio

are standard on models equipped with the Premium trim package.

Performance

The 2L four is quick, smooth, flexible and economical. Well sorted ride and handling. The automatic transmission grab the highest possible gear as quickly as it can helps to lower fuel economy. It is livelier in its "Sport" mode. The steering is over-assisted below 60 km/h and too heavy over that speed. High interior noise levels. The A4`s cabin is one of the roomiest in the compact luxury segment and easily bests the room available in the Mercedes-Benz C-Class. The cabin design, usually the highlight of an Audi, reflects design confusion and cost cutting. Avoid the navigation system as too many basic controls are forced to plot the confusing, distracting and graphically-impaired display screen. Good cargo space on the Allroad wagon. Great audio system. The A4 was ranked second, behind the Mercedes-Benz C-Class, in a three car test that also included an Acura TL.

Comments

Mainstream A4s are powered by a 2L turbo four, with a supercharged 3L V6 found under the hood of the S4 niche model. A4 buyers can choose either front-wheel drive or Audi`s quattro all-wheel drive system. The front-wheel drive model employs a continuously variable transmission (CVT) to send power to the wheels; a six-speed manual transmission and an eight-speed automatic are available with quattro drive. The quattro system is standard on the S4, with buyers having the option of either a six-speed manual transmission or a seven-speed S tronic (DSG) clutchless manual transmission. The Allroad wagon is offered in a single 2L-quattro variant with automatic transmission.

Pricing

The quattro all-wheel drive system is a \$3500 option on the base A4 but includes about \$1000 worth of extra equipment. Reasonably-priced Premium package. Premium+ group is very good value. The A4 Allroad wagon is priced \$3500 to \$4500 higher than a similarly-equipped sedan, twice the supplement demanded for the A4 wagon last year.

Reliability

Predicted reliability is average for the first four years; declining after that. Carbon deposits on valves common. Unproven automated manual transmission. High service costs. Audi service plan, which offers regularly-scheduled service for four years or 70,000 kilometres for \$750, is recommended. Expensive parts.

Disclaimer: We make every effort to keep information on pricing and incentives up to date. However, due to the lack of a centralized system for reporting incentives in the industry, and changes on an almost daily basis, the information may not be current, particularly near the beginning of the month. APA assumes no responsibility for any errors or omissions on this sheet.